



LOFTS



**BUILDING
FOUNDATIONS
THAT LAST.**

**CAPABILITY
STATEMENT**
2025

COMPANY OVERVIEW

Lofts specialises in the supply and delivery of virgin and recycled roadbase aggregates, sand, and soil to customers across the Melbourne metro area and beyond.

We ensure the most cost-effective solutions for customers by leveraging our extensive, thoroughly vetted supplier network, delivering high-quality materials without compromising on value, reliability, or sustainability. Our robust and modern fleet provides efficient delivery and service, supporting small- and large-scale projects alike.

Our offerings extend beyond the supply and delivery of raw materials to include skip bin hire and waste removal services, catering to a diverse customer base in the civil, commercial, and residential construction industries. Dedicated to sustainability, we emphasise the use of recycled materials and route optimisation to minimise environmental impact.

Lofts combines the experience of an established business with the fresh perspective and innovation of today. We build on lessons learned and embrace modern technology while staying true to the core values that have always driven us. This blend allows us to adapt to the evolving needs of our customers and take our services to the next level.

97% of our deliveries arrive on time, based on FY22-24 averages. Trust Lofts to keep your project on track when deadlines matter most.

Supporting responsible growth throughout Melbourne and beyond for over 45 years, Lofts is proudly helping build the foundations of our growing city.



COMPANY DETAILS

📍 2 Chapel Street,
Cremorne, VIC 3121

✉ sales@lofts.au

📞 13 LOFTS

ABN 19 005 671 465



A family
owned
Australian
business

OUR PURPOSE

Lofts delivers reliable, cost-effective, and sustainable solutions at every stage, going above and beyond to help our customers build foundations that last.

Lofts was founded with the mission to serve customers who couldn't demand quality service from suppliers themselves.

Over time, our capabilities and buying power have grown, allowing us to offer the same level of premium service to small and large scale projects.

To further enhance our service, we utilise custom software for route optimisation. This tool – which was developed for purpose, in house – maximises route efficiency and increases driver satisfaction, ensuring timely deliveries and allowing us to meet our customers' needs more effectively.

This approach has solidified our reputation as a dependable pillar in the construction industry, dedicated to building lasting foundations and fostering sustainable development throughout Melbourne and beyond.

✓ Accreditations

Lofts holds multiple ISO accreditations, demonstrating our commitment to maintaining the highest standards in quality, environmental management, and occupational health and safety. We actively uphold our commitment to environmental sustainability through our supply of high-grade recycled alternatives and route optimisation, supporting our customers to meet their environmental targets.



SCAN TO
LEARN MORE



OUR MATERIALS

Over our 45 years of operation, Lofts has developed strong relationships with a range of quarries and aggregate suppliers, allowing us to serve diverse customers of all sizes with unmatched reliability and flexibility, finding the most cost-effective option for any given site.

This network enables us to source materials of all kinds to your specifications, offer competitive rates, and often allows us to maintain reliable supply in case of disruptions.

Our range includes materials of various specifications and standards, including WSAA and Vic Roads approved products. Trust our experienced team to source and provide materials that are fit for your specification.

We also proudly offer recycled and sustainable alternatives to help our customers reach their sustainability goals.



***We only source materials from trusted suppliers,
vetted by our professional team to meet our strict quality and sustainability standards.***



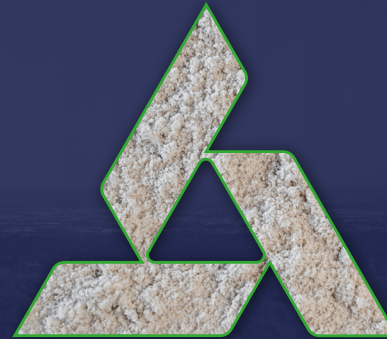
CRUSHED ROCK

We provide top-quality quarry materials for construction projects of all sizes. Our high-tech fleet enables prompt delivery directly to your site.



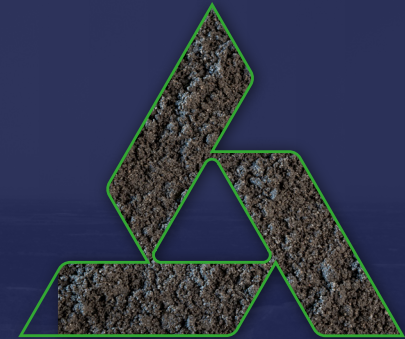
RECYCLED CONCRETE

Lofts is an industry leader in sustainability, providing alternatives which are more environmentally friendly and often more cost-effective than non-recycled alternatives. Sourced from top recyclers in Victoria, we supply products that reduce waste and help customers to reach their sustainability goals.



SAND

At Lofts we source high-quality sand from trusted suppliers, ensuring quality and affordability for any project size. Consult with our expert team to find a product that matches your exact specifications and requirements.



SOIL

Lofts supplies a wide range of soil products with diverse specifications. Whatever your project, trust Lofts to source and provide the best product tailored to your requirements.

SKIP BIN HIRE

Explore the versatility and reliability of Lofts' skip bin services. Able to support both small residential clean-ups to large-scale commercial projects, our skip bin service forms an integral part of your waste management solution.

Thanks to our relationship with our suppliers, we can offer pricing and

a seamless experience that some customers may not be able to achieve by themselves.

With highly competitive rates, an easy booking system and our timely deliveries, we enhance your project's efficiency and ensure your site stays clean and compliant.



✓ **COMPETITIVE PRICING**

Our extensive network allows us to offer some of the most competitive rates in Melbourne for skip bins, combining affordability with high-quality service.

✓ **SKIP BIN SERVICES**

Experience waste management services with all the quality you have come to expect from Lofts. Our seamless skip bin service ensures timely bin pickups and drop offs, allowing you to finish your project on time.

✓ **ONE-CALL CONVENIENCE**

A single call does it all. Streamline your project logistics with our one-stop solution for skip bins, crushed rock, and more, saving you time and hassle.

✓ **ECO-FRIENDLY WASTE RECOVERY**

We have chosen to work only with suppliers that follow verified sustainability standards, guidelines, and processes, making our skip bin services not just convenient but also environmentally responsible. Choose Lofts for a sustainable approach to waste management.

OUR SUPPLIED SITES

Lofts supports a variety of industries and customers with essential materials and services, enabling high-quality foundations and robust support for construction and landscaping projects.

From large-scale commercial and government projects (including health and education infrastructure projects) to detailed residential developments, Lofts provides reliable and personal service, earning us our stellar reputation within the industry. Over the last 45 years, we're proud to have supplied some of Melbourne's most iconic sites, including:



OUR PROJECTS

Over the years, Lofts has supplied thousands of projects around Melbourne and the surrounding regions, working alongside our customers to build the foundations of our city's key infrastructure, including:

- ✓ **Hospitals**
- ✓ **Schools**
- ✓ **Airports**
- ✓ **Shopping Centres**
- ✓ **Fuel Stations**
- ✓ **Aged Care Facilities**
- ✓ **Railway Stations**
- ✓ **Level Crossings**
- ✓ **Tunnels & Freeways**
- ✓ **Community Centres**

Experience the Lofts difference:
Quality materials, expert team, and dedicated service. Lofts is helping to build foundations that last.

SCAN TO
VIEW OUR
FULL PORTFOLIO



CASE STUDY

Melbourne Water Western Treatment Plant Renewal



The Problem

In a supply-constrained market, Melbourne Water required a reliable supply of 26,000 tonnes of VicRoads-approved 20mm Class 3, 3% Cement Treated Crushed Concrete (CTCC) to renew sludge pans at the Western Treatment Plant. The material needed to be delivered on a tight schedule, with strict consistency in quality and moisture levels. Even minor errors or delays could cause significant issues.



Our Solution

We harnessed our vast network of material suppliers and transport providers to guarantee uninterrupted supply and flexible deliveries, protecting the project from potential delays or disruptions. Our proactive approach ensured Melbourne Water had the materials they needed exactly when they needed them and that we could adjust moisture levels when requested.

While we were contracted to deliver a minimum of 800 tonnes of material per day, on request, we more than doubled that volume to help minimise the project timeline. Some days our delivery volume reached upwards of 2,000 tonnes.



The Result

After doubling the expected daily volumes and proving our reliable service and swift responsiveness, Melbourne Water contracted us to also supply pans 3 and 4 and pans 23 and 24. Over three stages, we delivered nearly 80,000 tonnes, maintaining strict quality standards and keeping the project ahead of schedule, cementing our reputation as a trusted partner.



Almost 80,000 tonnes of material delivered across three projects.



800 tonnes of material delivered per day, **more than doubled to over 2000 tonnes** on request.



100% success rate, even for requests on short notice or beyond our contract obligations.

SCAN TO VIEW
THE FULL
CASE STUDY





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SCAN TO VISIT
OUR WEBSITE

